

# **BSCALER'S NEXT GENERATION ERP**

## **THE TOTAL BUSINESS MANAGEMENT SOLUTION**

The Enterprise Resource Manager™ for all the benefits of **CRM, SFA** and **ERP** plus these features for SMBs / SMEs

- Unified Database System: already-integrated Sales, Service, Operations and Finance
- Web-Based, Online 24x7, Real-time, Service On-demand
- Role Based user IDs (over 30 levels of security)
- Customer Order Lifecycle Management (CRM, ERP, Accounting & Finance)
- Product Lifecycle Management (Integrated MRP, AP, Procurement/Shipping/Receiving Tracker & Service Manager)
- Multi-Tenant Architecture: On Demand Subscription or Appliance
- Oracle / Linux / Solaris foundations
- SaaS Plus™ Payment Options -- Subscription and the ERM™ Appliance
  
- Unlimited Business Units / Divisions / Regions, each w/Revenues & Expenses
- CRM includes Leads Manager and Service Manager
- SFA – Sales Force Automation w/Sales Desk, Revenues / Items Forecasting
- Sales Personnel view complete customer info, Shipping, Backlog & history
- Sales Commission reports/Configurations (Rep, Mgt., Agent Booking/Invoice/Collection)
- Partner Portal (Price List, Quotes, Leads etc.)
- Customer Portal (Create Order, see Purchase History & AR, Service Ticket & Status etc.)
- Service Desk Tickets & Service Inventory pool w/Multiple Locations & Sub-locations
  
- MRP/WMS/Inventory w/Unlimited Locations, incl. RMA, Demo, Reserved, Sub-locations and Pools; Inventory Transaction Reports w/complete History
- Editable Part Capability for rapid response to RFQ by Sales Rep for VARs / Reseller
- Vendor Order Staging (Locations, ETA, History, etc.)
- Inventory in Transit Location Packing/Tracking/Receiving
- PO to Vendor for Multiple Locations & Drop Ship integrated w/AP and G/L
- Deferred Revenues / Advance Payment handled per GAAP
- Customer Invoice, Shipping and Rollback of items to their original Locations
- Complete RMA Systems: Service, Return, Packing Lists, Credits & AR w/History
- Complete Financial Transaction History
- Automated G/L always in balance
- Executive Dashboard (Real-time bus. activity monitoring - BAM) with Trial Balance, Financial and Cash flow Statements, Fixed Assets Manager, Bus. Reports, etc.
- Non-technical Administrator manages user IDs and custom configures ERM Modules from anywhere at any time