



Accounting by BScaler ERM™

We can give you a demo that shows how *easy and simple* that BScaler ERM™ makes the life of every user, including the Accounting user.

ERM automatically enters customer AR data when it generates a new invoice. Likewise, it automatically has new AP data when a user receives items that were on a PO that ERM generated. **This same data goes into the General Ledger too**, keeping balance, without an accountant needing to do anything. If the customer sends partial payment, the user would log that in and ERM will show the remaining amount due.

The only things left for accounting to do on a daily basis are to record customer payments as they arrive, approve customer credit for new orders, and approve and make payments to vendors. ERM prints your checks on your own laser printer. This means that the life of accounting people, as all users, will be less stressful with BScaler ERM.

At any time, the appropriate financial or executive role user can generate interim balance sheet and income statements, while a user with the CPA role can log in to review and approve your period-end financial statements and file your income tax reports.

BScaler ERM has three distinct RMA managers to cover everything (customer replacements, vendor returns and customer credit) accurately and correctly.

Say that you now use MASS 90 and are contemplating MASS 200. This means going from one GUI-based system to another, so each user computer must have software installed on it to be maintained by *your* IT specialist. Neither of those has a Sales Desk or Service desk. You need IT staff to manage the hardware that you must have to run that software. The annual maintenance, service and support costs of this is more than a BScaler subscription, where everything is online for doing work anywhere in the world at any time.

The executive oversees sales, service, operations and finance from anywhere. ERM is well suited for business-to-business, such as VARs, resellers, distributors and importers, and is not a generic accounting package--It's *everything*.

Remember: you won't need an IT person to look after your ERM – we do it for you. Users only need a browser – nothing special installed on their computers that would need an expert to keep going.

About security: we use the same encryption as banks and credit card companies, so no Internet hacker will be able to monitor it. We protect our servers behind an electrical card-key entry system and have batteries and generators to keep everything going. We also have triple Internet connection and off-site backup data storage. Do you have that protection now or will you install it later? We provide it as part of your subscription from day one.